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Together with NEXTEL

Relocation Weekend: *Sprint Nextel's perspectives*

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NAB 2006



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- the effects of mergers and consolidations in the telecommunications industry and unexpected announcements or developments from others in the telecommunications industry;
- the uncertainties related to Sprint Nextel's investments in networks, systems, and other businesses;
- the uncertainties related to the implementation of our business strategies;
- the impact of new, emerging and competing technologies on our business;
- unexpected results of litigation against us;
- a significant adverse change in Motorola's ability or willingness to provide handsets and related equipment and software applications, or to develop new features for the iDEN network;
- adverse network performance, including any performance issues resulting from the reconfiguration of the 800 megahertz band and the iDEN network which has been ordered by the Federal Communications Commission;
- the costs of compliance with regulatory mandates, particularly requirements related to the FCC's Report and Order and deployment of enhanced 911 services;
- the risk of equipment failure, natural disasters, terrorist acts, or other breaches of network or information technology security;
- the inability of third parties to perform to our requirements under agreements related to our business operations;
- one or more of the markets in which Sprint Nextel competes being impacted by changes in political or other factors such as monetary policy, legal and regulatory changes or other external factors over which Sprint Nextel has no control; and
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Agenda

- > Purpose
- > Assumptions
- > Anticipated Labor Requirements (time)
- > Relocation Scenario – medium complexity market
- > Participants and Roles
- > Issues and Remediation Strategies
- > What can the Market do?
- > Question/Answer

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Purpose

- > Start the discussion regarding what will happen during Relocation
- > Give Sprint Nextel's perspective on activities and participants
- > Allow this to serve as a baseline for activity planning

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Assumptions – Market Coordination

During Equipment
Installation Phase



Broadcasters will notify the Sprint Nextel Project Manager (PM) when equipment installation is complete. The PM will track across the market

Up to Relocation



Market-wide call 2 weeks prior

Market-wide call the Wednesday before:
“go\no-go”

During Relocation



Scheduled conference calls (check-in, check-up, check-out) or open conference bridge (market dependent)

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Assumptions - Broadcasters

For Broadcasters

- > All new 2GHz equipment will be installed prior to Relocation weekend
- > New 2GHz equipment will have the capability of operating on the old and new band plan at both 17MHz and 12MHz
- > Broadcasters are moving from the Narrow in Place step to operating on the new band plan (with 12MHz channels)
- > Time included for “test activities” in this presentation includes taking the 2GHz equipment from the old to the new band plan. It is assumed that other testing will be complete before Relocation Weekend

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Assumptions - Equipment

For the new Equipment

- > More than 95% of the new 2GHz equipment that can be remotely switched during relocation weekend, will be remotely switched
- > For remotely switched, new equipment that cannot operate on the old band plan, both new and old will be in place at Relocation Weekend so that travel coordination will not be a cut-over factor
- > Some fixed links may convert early depending on market coordination
- > References to “new” equipment in this presentation include both new and upgraded gear

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Anticipated Retune Labor Required

Mobiles and portables

Travel
Time Alert

	Equipment Included	Anticipated Time for Change
Trucks	Transmitters, RF heads	5-10 minutes per radio + 30 minutes for testing
Aircraft	Transmitter, receiver	5-10 minutes per radio + 1 hour for testing
Portables	Portable transmitter and receiver	5 minutes per radio + 30 minutes for testing

*None of the above equipment can be switched remotely and travel time **must** be factored into planning*

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Anticipated Retune Labor Required (continued)

Travel
Time Alert

Beauty cameras and fixed links

	Equipment Included	Anticipated Time for Change
Beauty Cameras	Cameras, transmitter	<ul style="list-style-type: none">> If able to be remotely switched, 10 minutes> If manually switched, 1 hour + travel time
Fixed Links* <i>*If not converted early</i>	Transmitter, receiver, circulator (if applicable)	<ul style="list-style-type: none">> Site access required to doghouse at base of tower> 1 hour per radio + 30 minutes for testing> If a circulator is used, 30 minutes (flip switch and pull out old equipment)

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Anticipated Retune Labor Required (continued)

Central receive, studio and filters

	Equipment Included	Anticipated Time for Change
Central Receive	Receivers, controllers, antennas, spectrum monitors	5 minutes per site + 30 minutes for testing – remote switching
Studio	Master Control software	None – should already be in use during Narrow in Place
Filters	Channel, AWS/PCS	<ul style="list-style-type: none">> Removed in advance of relocation weekend> If reinstalled immediately, tower climb + 1 hour for install + 30 mins for testing> Otherwise, reinstalled later

Travel
Time Alert

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Scenario: Medium Complexity Market

Assumptions

This market would have 1-2 fixed links and an average amount of ENG equipment (per station):

4-5 trucks

2 RX sites

3-5 portables

1-2 beauty cameras

no bureaus

no helicopters

Pre - Coordination

All stations have completed installation

The market has completed any coordinated testing

Date and time confirmed on call 2-weeks prior

Confirmed "go" on Wednesday call

Last-minute coordination as needed (e.g., reconfirm with tower crews, site access, travel etc)

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Scenario: Medium Complexity Market

Relocation Weekend Activities - Proposed

Friday PM



Start with call on Friday evening: market-wide “go”

Each station begins to retune equipment:

Saturday



Master control and receivers

Trucks and test

Beauty cameras and test

Portables and test

Fixed links and test

Mid-way status call

Market testing on new band plan

Sunday



End with Sunday afternoon call: all stations confirm operating on new band plan

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Participants and Roles

Service Providers / Tower Crews (if applicable)

- > Truck radios: front panel changes and testing
- > Beauty cameras: change and test
- > Fixed link: replace radios and test
- > Filter changes: planned in advance

Equipment Manufacturers

- > Available for over-the-phone support
- > In-market presence (?)
- > Fixed Link support as needed

Sprint Nextel

- > Coordinate market calls and date
- > Provide task list for the market, if required

Broadcasters

- > Retune, test, retune
- > Manage staff and service providers
- > Confirm with Sprint Nextel when operating on new band plan

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Issues and Remediation Strategies

Anticipated Issues during Relocation

Fixed Links must be coordinated to prevent interference

Channel filters (require a climb)

Tower climber crews need to be scheduled

Access to collocated sites (use same vendor when possible)

Unexpected events / technical issues

Remediation Strategies

Temporarily operate on Channels 1 and 2

Stop for breaking news

Create back-out plans (point of no return)

Use alternate Relocation weekend date

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What Can the Market do to Prepare?

Preparation

- > Create a Relocation Committee
 - > include “ineligibles”
 - > regularly scheduled meetings
- > Agree on new channel allocation for new band plan
- > Gain site access early
- > Coordinate access and work for collocated sites
- > Understand travel time requirements during relocation weekend (e.g., for fixed links, beauty cameras, etc)
- > Coordinate service providers across the market (e.g., truck integrators or turn-key service providers)

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Question / Answer

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